

## TERM SHEET

RELATING TO THE OFFERING OF UP TO

**35,000,000 EUROPEAN STYLE NON-COLLATERALISED CASH-SETTLED CALL WARRANTS OVER THE ORDINARY SHARES OF XPENG INC. (“XPENG”) (“XPENG SHARES”) WITH AN EXERCISE RATIO OF 80 CALL WARRANTS : 1 XPENG SHARE (“CALL WARRANTS”) AT AN ISSUE PRICE OF RM0.150 PER CALL WARRANT**

*Issuer and Liquidity Provider*

### **KENANGA INVESTMENT BANK BERHAD**

(Company No.: 197301002193(15678-H))

(A Participating Organisation of Bursa Malaysia Securities Berhad)

(Incorporated in Malaysia under the Companies Act 2016)

This Term Sheet is published in connection with the offering of the Call Warrants to be issued by Kenanga Investment Bank Berhad (“**Issuer**”) for the purpose of providing information on the Call Warrants. This Term Sheet is supplemental to and must be read together with the Base Prospectus dated 25 May 2023 (“**Base Prospectus**”) which sets out the information on the Issuer and the Structured Warrants (as defined herein).

We may update or amend the Base Prospectus from time to time by way of supplementary documents. You should ask us if any supplement to the Base Prospectus has been issued. The Base Prospectus and any supplement to the Base Prospectus will be available on Bursa Malaysia Securities Berhad’s (“**Bursa Securities**”) website at [www.bursamalaysia.com](http://www.bursamalaysia.com). These documents will also be available for inspection at our registered office during our office hours for a period of twelve (12) months from the date of the Base Prospectus.

You are warned that the price of the Underlying Shares and Call Warrants may fall in value as rapidly as it may rise and you may sustain a total loss of your investment. You should therefore make sure you understand the terms and conditions of the Call Warrants offered, the risk factors involved, and where necessary seek professional advice before investing in the Call Warrants. **YOU ARE ADVISED TO READ AND UNDERSTAND THE CONTENTS OF THE BASE PROSPECTUS AND THIS TERM SHEET. IF IN DOUBT, PLEASE CONSULT A PROFESSIONAL ADVISER. FOR INFORMATION CONCERNING RISK FACTORS WHICH SHOULD BE CONSIDERED BY PROSPECTIVE INVESTORS, SEE RISK FACTORS COMMENCING ON PAGE 4 OF THIS TERM SHEET AND PAGE 15 OF THE BASE PROSPECTUS.**

The Call Warrants constitute general unsecured contractual obligations of the Issuer and of no other person. Therefore, if you purchase the Call Warrants, you are relying on the creditworthiness of the Issuer and have no recourse/rights against XPENG.

The Call Warrants are to be listed and traded on the Structured Warrants Board of Bursa Securities.

We have applied to Bursa Securities for permission to list and quote the Call Warrants on the Official List of the Structured Warrants Board of Bursa Securities. As at the date of this Term Sheet, Bursa Securities has granted the said permission.

The date of this Term Sheet is 24 August 2023

## **RESPONSIBILITY STATEMENTS**

OUR DIRECTORS HAVE SEEN AND APPROVED THIS TERM SHEET. OUR DIRECTORS COLLECTIVELY AND INDIVIDUALLY ACCEPT FULL RESPONSIBILITY FOR THE ACCURACY OF THE INFORMATION CONTAINED IN THIS TERM SHEET AND CONFIRM HAVING MADE ALL REASONABLE ENQUIRIES, AND TO THE BEST OF THEIR KNOWLEDGE AND BELIEF, THERE IS NO FALSE OR MISLEADING STATEMENT OR OTHER FACTS THE OMISSION OF WHICH WOULD MAKE ANY STATEMENT IN THIS TERM SHEET FALSE OR MISLEADING.

WE ACKNOWLEDGE THAT, BASED ON ALL AVAILABLE INFORMATION, AND TO THE BEST OF OUR KNOWLEDGE AND BELIEF, THE BASE PROSPECTUS AND THIS TERM SHEET CONSTITUTE A FULL AND TRUE DISCLOSURE OF ALL MATERIAL FACTS CONCERNING THE OFFERING OF THE CALL WARRANTS (“**OFFER**”).

NOTWITHSTANDING THE FOREGOING, OUR DIRECTORS DO NOT ACCEPT RESPONSIBILITY FOR THE CONTENTS OF INFORMATION ON XPENG OR XPENG SHARES, SAVE FOR THE FACT THAT THE INFORMATION IS AN ACCURATE EXTRACT OR SUMMARY OF RELEVANT PUBLICLY RELEASED INFORMATION.

## **STATEMENTS OF DISCLAIMER**

THIS TERM SHEET HAS BEEN REGISTERED BY THE SECURITIES COMMISSION MALAYSIA (“**SC**”). THE REGISTRATION OF THIS TERM SHEET SHOULD NOT BE TAKEN TO INDICATE THAT THE SC RECOMMENDS THE STRUCTURED WARRANTS OFFERING OR ASSUMES RESPONSIBILITY FOR THE CORRECTNESS OF ANY STATEMENT MADE, OPINION EXPRESSED OR REPORT CONTAINED IN THIS TERM SHEET. THE SC HAS NOT, IN ANY WAY, CONSIDERED THE MERITS OF THE STRUCTURED WARRANTS BEING OFFERED FOR INVESTMENT.

THE SC IS NOT LIABLE FOR ANY NON-DISCLOSURE ON THE PART OF THE ISSUER AND TAKES NO RESPONSIBILITY FOR THE CONTENTS OF THIS TERM SHEET, MAKES NO REPRESENTATION AS TO ITS ACCURACY OR COMPLETENESS AND EXPRESSLY DISCLAIMS ANY LIABILITY WHATSOEVER FOR ANY LOSS HOWSOEVER ARISING FROM OR IN RELIANCE UPON THE WHOLE OR ANY PART OF THE CONTENTS OF THIS TERM SHEET.

**YOU SHOULD RELY ON YOUR OWN EVALUATION TO ASSESS THE MERITS AND RISKS OF THE INVESTMENT. IN CONSIDERING THIS INVESTMENT, IF YOU ARE IN ANY DOUBT AS TO THE ACTION TO BE TAKEN, YOU SHOULD CONSULT YOUR STOCKBROKERS, BANK MANAGERS, SOLICITORS, ACCOUNTANTS OR OTHER PROFESSIONAL ADVISERS IMMEDIATELY.**

APPROVAL HAS BEEN OBTAINED FROM BURSA MALAYSIA SECURITIES BERHAD (“**BURSA SECURITIES**”) FOR THE LISTING OF AND QUOTATION OF THE CALL WARRANTS BEING OFFERED. ADMISSION OF THE CALL WARRANTS TO THE OFFICIAL LIST OF BURSA SECURITIES IS NOT TO BE TAKEN AS AN INDICATION OF THE MERITS OF THE OFFER, THE CALL WARRANTS, XPENG OR XPENG SHARES.

A COPY OF THIS TERM SHEET HAS ALSO BEEN LODGED WITH THE REGISTRAR OF COMPANIES, WHO TAKES NO RESPONSIBILITY FOR THE CONTENTS OF THIS TERM SHEET.

## **OTHER STATEMENTS**

YOU SHOULD NOTE THAT YOU MAY SEEK RECOURSE UNDER SECTIONS 248, 249 AND 357 OF THE CAPITAL MARKETS AND SERVICES ACT 2007 (“**CMSA**”) FOR BREACHES OF SECURITIES LAWS INCLUDING ANY STATEMENT IN THIS TERM SHEET THAT IS FALSE, MISLEADING OR FROM WHICH THERE IS A MATERIAL OMISSION OR FOR ANY MISLEADING OR DECEPTIVE ACT IN RELATION TO THIS TERM SHEET OR THE CONDUCT OF ANY OTHER PERSON IN RELATION TO THE ISSUER.

THE INFORMATION DISCLOSED IN THIS TERM SHEET IS IN ACCORDANCE WITH THE REQUIREMENTS UNDER THE CMSA FOR WHICH ANY PERSON SET OUT IN SECTION 236 OF CMSA IS RESPONSIBLE.

THE DISTRIBUTION OF THIS TERM SHEET AND THE SALE OF CALL WARRANTS IN CERTAIN JURISDICTIONS OUTSIDE MALAYSIA MAY BE RESTRICTED BY LAW. YOU ARE REQUIRED TO BE AWARE AND OBSERVE THE LAWS OF COUNTRIES OR JURISDICTIONS OTHER THAN MALAYSIA THAT YOU ARE OR MIGHT BE SUBJECT TO.

THE DETAILS ON PERSONAL DATA PROTECTION ACT 2010 (“**PDPA**”) ARE AVAILABLE AT KIBB’S WEBSITE, <https://kenanga.com.my/pdpa/>.

**INDICATIVE TIMETABLE**

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The indicative timing of events leading up to the listing of and quotation for the Call Warrants on the Structured Warrants Board of Bursa Securities are as follows:-

	<b>Tentative dates</b>
Launch of the Call Warrants	24 August 2023
Allotment of the Call Warrants	24 August 2023
Listing of the Call Warrants on the Structured Warrants Board of Bursa Securities	25 August 2023

This timetable is subject to changes which may be necessary to facilitate implementation procedures. We will make an announcement on Bursa Securities where there are any changes to the timetable prior to the listing date of the Call Warrants.

*Note:*

*The Price-Fixing Date for the Call Warrants is 11 August 2023.*

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**CORPORATE DIRECTORY**

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- Registered Office/Head Office : Level 17, Kenanga Tower  
237, Jalan Tun Razak  
50400 Kuala Lumpur  
Wilayah Persekutuan  
Telephone no.: (03) 2172 2888  
Facsimile no.: (03) 2172 2999  
Email: [kenanga@kenanga.com.my](mailto:kenanga@kenanga.com.my)  
Website: [www.kenanga.com.my](http://www.kenanga.com.my)
- Issuer : Kenanga Investment Bank Berhad (197301002193 (15678-H))  
Level 17, Kenanga Tower  
237, Jalan Tun Razak  
50400 Kuala Lumpur  
Wilayah Persekutuan  
Telephone no.: (03) 2172 2888  
Facsimile no.: (03) 2172 2999
- Warrant Registrar : Boardroom Share Registrars Sdn. Bhd. (199601006647  
(378993-D))  
11<sup>th</sup> Floor, Menara Symphony  
No. 5, Jalan Professor Khoo Kay Kim  
Seksyen 13  
46200 Petaling Jaya  
Selangor, Malaysia  
Telephone no.: (03) 7890 4700  
Facsimile no.: (03) 7890 4670
- Listing Sought : Structured Warrants Board of Bursa Securities

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## DEFINITIONS

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All references to “our Company” or “the Issuer” or “the Bank” or “KIBB” in this Term Sheet are to Kenanga Investment Bank Berhad (197301002193 (15678-H)), references to “our Group” or “KIBB Group” are to our Company and our subsidiaries, and references to “we”, “us”, “our” and “ourselves” are to our Company and, except where the context otherwise requires, our subsidiaries. Unless the context otherwise requires, references to “Management” are to our Directors and key management personnel as at the latest practicable date, and statements as to our beliefs, expectations, estimates and opinions are those of our Management.

References to “Ringgit”, “Ringgit Malaysia”, “RM” or “sen” are to the lawful currency of Malaysia, and references to a time of day are to Malaysian time, unless otherwise stated. Words importing the singular shall, where applicable, include plural and vice versa, and words importing the masculine gender shall, where applicable, include the feminine and neuter genders and vice versa. References to persons shall include companies and corporations. Any reference in this Term Sheet to any enactment is a reference to that enactment as for the time being amended or re-enacted. References to a “series” of Structured Warrants are to each type of Structured Warrants to be issued by us based on the Base Prospectus and the term sheets to be issued in support of each series of Structured Warrants.

The following terms in this Term Sheet bear the same meanings as set out below, unless the term is defined otherwise or the context otherwise requires:-

XPENG	:	XPeng Inc.
XPENG Share(s)	:	Ordinary Class A share(s) of XPENG. Each Class A share confers the holder one vote per share
Base Prospectus	:	Base Prospectus dated 25 May 2023 relating to the offering of Structured Warrants to be issued by us, as supplemented from time to time
Bursa Depository	:	Bursa Malaysia Depository Sdn Bhd (198701006854 (165570-W))
Bursa Securities	:	Bursa Malaysia Securities Berhad (200301033577 (635998-W))
Bull ELS	:	Bull equity-linked structures
Call Warrants	:	Up to 35,000,000 European style non-collateralised cash-settled Call Warrants over XPENG Shares with an Exercise Ratio of 80 Call Warrants for 1 XPENG Share
CBBCs	:	Callable bull/bear certificates
Deed Poll	:	Deed Poll dated 18 May 2023 executed by us for the Structured Warrants, as supplemented from time to time. The Term Sheet to be issued for the Structured Warrants will form a new schedule in and supplement the Deed Poll
ETF	:	Exchange-traded fund
HKD	:	Hong Kong Dollars
HKD-RMB Dual Counter Model	:	Hong Kong Dollar-Renminbi Dual Counter Model
HKEX	:	The Stock Exchange of Hong Kong Limited

**DEFINITIONS (Cont'd)**

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Inter-counter Trading	:	Means buying XPENG Share(s) in one currency counter and selling XPENG Share(s) in another currency counter as two independent transactions, even though both transactions involve the same Underlying Shares
KIBB or the Issuer or the Bank or Company	:	Kenanga Investment Bank Berhad (197301002193 (15678-H))
KIBB Group or Group	:	KIBB and its subsidiaries
Listing	:	Listing of and quotation for the Call Warrants on the Structured Warrants Board of Bursa Securities
LPD	:	11 August 2023, being the latest practicable date before the registration of this Term Sheet
Market Day	:	A day (other than Saturday, Sunday or public holiday) on which Bursa Securities and HKEX are open for trading during the normal trading hours
Offer	:	Our offering of the Call Warrants
Price-Fixing Date	:	Date on which the exercise price and issue price for the Call Warrants is determined. The Price-Fixing Date is 11 August 2023.
Record of Depositors	:	The record provided by Bursa Depository to us or the Warrant Registrar under chapter 24.0 of the Rules of Bursa Depository
Relevant Country	:	(a) any country (or any political or regulatory authority thereof) in which the Relevant Currency or Settlement Currency is the legal tender or currency of the country; or  (b) any country (or any political or regulatory authority thereof) with which XPENG have a material connection and, in determining what is material, we, may without limitation, refer to the country in which XPENG is listed; and/or the country in which XPENG is incorporated; or  as the case may be, and/or such other factor(s) as we may deem appropriate
Relevant Currency	:	HKD
RM and sen	:	Ringgit Malaysia and sen, respectively
RMB	:	Renminbi
Rules of Bursa Depository	:	The Rules of Bursa Depository as issued under the Securities Industry (Central Depositories) Act 1991
SC	:	Securities Commission Malaysia
Settlement Currency	:	RM
Structured Warrants	:	Non-collateralised structured warrants proposed to be issued by KIBB which include the following:  (i) American style cash settled call/put warrants over a single equity; (ii) American style cash settled call/put warrants over a basket of equities; (iii) American style cash settled call/put warrants over a single index;

**DEFINITIONS (Cont'd)**

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- (iv) American style cash settled call/put warrants over an ETF;
- (v) European style cash settled call/put warrants over a single equity;
- (vi) European style cash settled call/put warrants over a basket of equities;
- (vii) European style cash settled call/put warrants over a single index;
- (viii) European style cash settled call/put warrants over an ETF;
- (ix) European style cash settled CBBCs over a single equity;
- (x) European style cash settled CBBCs over a single index;
- (xi) European style cash settled CBBCs over an ETF; and
- (xii) Bull ELS,

where the equity(ies) and ETF are listed on, and indices are based on Bursa Securities and/or Securities Exchanges outside Malaysia which are members of the World Federation of Exchanges or are approved by Bursa Securities.

Reference to “Structured Warrants” may mean any one of the Structured Warrants in this definition

Terms	: Terms and conditions of the Call Warrants contained in the Base Prospectus and this Term Sheet
VWAP	: Volume weighted average price
Warrantholder(s)	: The person or persons whose names for the time being appear on the Record of Depositors for the Structured Warrants
Warrant Registrar	: Boardroom Share Registrars Sdn. Bhd. (199601006647 (378993-D)), being the registrar for the Structured Warrants

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## 1. TERMS AND CONDITIONS OF THE CALL WARRANTS

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The following are only part of the terms and conditions of the Call Warrants and must be read together with the Terms as set out in the Base Prospectus. Copies of the Deed Poll are available for inspection at our registered office during our office hours. Warrant holders are bound by and are deemed to have notice of all provisions contained in the Deed Poll.

You should be aware that the Terms and values contained in this section may not be comparable to other similar Call Warrants provided by other issuers.

Issuer	:	KIBB
Liquidity provider	:	KIBB
Instrument	:	Non-collateralised cash-settled Call Warrants over XPENG Shares
Issue size	:	Up to 35,000,000 Call Warrants
Underlying Shares	:	XPENG Shares, which are quoted on HKEX (stock code: 9868 HK)
Board lot	:	100 Call Warrants
Exercise Ratio	:	80 Call Warrants : 1 XPENG Share
Exercise Amount	:	The amount of Call Warrants to be exercised, subject to the minimum of 100 Call Warrants
Exercise Expenses	:	Charges or expenses including taxes or duties which are incurred in respect of or in connection with the exercise of the Structured Warrants. Such expenses shall include without limitation any transaction fee charged by Bursa Depository, stamp duty, processing fee charged by Warrant Registrar and administrative cost.
Exercise Style	:	European style, i.e. may be exercised only on the Expiry Date
Exercise Price	:	<b>HKD75.00</b> , being 113.46% of the closing price of XPENG Shares on the Price-Fixing Date of HKD66.10. The Exercise Price shall be rounded to the nearest two (2) decimals, subject to adjustments in accordance with the provisions of the Deed Poll. In the event of any dispute regarding the calculation of the Issue Price, our determination shall be final and conclusive
Issue Price	:	<b>RM0.150</b> , being an amount equal to (i) 30.96% of the closing price of XPENG Shares on the Price-Fixing Date of HKD66.10 (ii) divided by 80 (being the Exercise Ratio) and taking into account the relevant foreign exchange rate of HKD/RM0.5864**, rounded to the nearest half sen. In the event of any dispute regarding the calculation of the Issue Price, our determination shall be final and conclusive
		<i>** The HKD/MYR middle rate as at 5.00 p.m. on the Price-Fixing Date published on the Bank Negara Malaysia website</i>
Expiry Date	:	29 July 2024
Settlement Currency	:	RM
Relevant Currency	:	HKD
Settlement	:	Cash settlement only
		The Cash Settlement Amount in respect of the Exercise Amount shall be an amount in cash (if greater than zero) payable in Settlement Currency and, calculated as follows less Exercise Expenses:-

**1. TERMS AND CONDITIONS OF THE CALL WARRANTS (Cont'd)**

$$\text{Cash Settlement Amount} = \text{Exercise Amount} \times \frac{1}{\text{Exercise Ratio}} \times (\text{Closing Price} - \text{Exercise Price}) \times \text{Settlement Exchange Rate} - \text{Exercise}^* \text{ Expenses}$$

*\*The Exercise Expenses will be borne by KIBB unless affected by the occurrence of a settlement disruption event. Should there be an occurrence of a settlement disruption event, for avoidance of doubt, the Warrantholder shall not be required to pay or top up the Exercise Expenses as the case may be, where the Cash Settlement Amount after deduction of the Exercise Expenses is less than zero*

- Closing Price : The average daily VWAP of XPENG Shares (subject to any adjustment as may be necessary to reflect any capitalisation, rights issue, distribution or others) for five (5) Market Days prior to and including the Market Day immediately before the Expiry Date
- Implied volatility : 91.72%
- Delta : 62.95%
- Gearing : 3.23 times
- Effective gearing : 2.03 times
- Premium : 44.42%
- Settlement Exchange Rate : The prevailing rate of exchange between the Relevant Currency and the Settlement Currency (expressed as the number of units of the Settlement Currency per unit of the Relevant Currency) on a day which is within eight (8) Market Days prior to the settlement date, based on the rates prescribed by such relevant financial institution or body as determined by us.
- Automatic Exercise : The Warrantholders are not required to serve any notice of exercise. All Call Warrants shall be deemed to have been exercised automatically on the Expiry Date at 9.00 a.m. In the event the Cash Settlement Amount is less than or equal to zero, all Call Warrants shall be deemed to have expired on the Expiry Date and all rights of the Warrantholders and our obligations with respect to such Call Warrants shall cease and the Warrantholders shall not be entitled to receive any payment from us in respect of the Call Warrants
- For avoidance of doubt, the Warrantholder shall not be required to pay or top up the Exercise Expenses as the case may be, where the Cash Settlement Amount after deduction of the Exercise Expenses is less than zero
- Mode of Exercise : The aggregate Cash Settlement Amount (less Exercise Expenses) shall be paid by cheque drawn in favour of the Warrantholder or such other mode as may be approved by Bursa Securities and as determined by us no later than seven (7) Market Days following the Expiry Date. In the event that the Cash Settlement Amount is paid by way of cheque drawn in favour of the Warrantholder, the cheque shall be delivered by ordinary post to the Warrantholder's address last recorded in the Record of Depositors at the Warrantholder's own risk. The amount of such Cash Settlement Amount shall be final and conclusive and we shall be discharged from our obligation upon making such payment in accordance with these Terms
- Listing : Structured Warrants Board of Bursa Securities

**1. TERMS AND CONDITIONS OF THE CALL WARRANTS (Cont'd)**

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**Best and worst case scenarios of the Warranholders' investment in the Call Warrants:**

- **Best case scenario**

The price of the Underlying Shares increases substantially resulting in a significant increase in the price of the Call Warrants. If the Warranholders hold the Call Warrants until the Expiry Date, the higher the Closing Price of the Underlying Shares is relative to the Exercise Price of the Call Warrants, the higher the return will be after considering the transaction costs. If the Warranholders sell the Call Warrants prior to the Expiry Date, the more the selling price of the Call Warrants exceeds the purchase price of the Call Warrants, the higher the return will be after considering their transaction costs.

- **Worst case scenario**

The price of the Underlying Shares decreases significantly resulting in a substantial decrease in the price of the Call Warrants. If the Warranholders have not sold the Call Warrants and the Call Warrants expires out-of-money, the maximum loss will be the Warranholder's entire investment amount in the Call Warrants plus any transaction costs.

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## **2. RISK FACTORS**

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**BEFORE INVESTING IN THE CALL WARRANTS, YOU SHOULD CAREFULLY READ, UNDERSTAND AND CONSIDER THE FOLLOWING RISK FACTORS IN ADDITION TO OTHER INFORMATION CONTAINED ELSEWHERE IN THIS TERM SHEET AND RISK FACTORS AND OTHER INFORMATION CONTAINED IN THE BASE PROSPECTUS.**

**INVESTMENTS IN THE CALL WARRANTS INVOLVE DIFFERENT RISKS INCLUDING BUT NOT LIMITED TO MARKET RISK, LIQUIDITY RISK, CREDIT RISK AND THE RISK THAT YOU MAY SUSTAIN TOTAL LOSS OF YOUR INVESTMENT IN THE CALL WARRANTS.**

**YOU SHOULD CONSIDER CAREFULLY WHETHER THE CALL WARRANTS ARE SUITABLE FOR YOU TAKING INTO ACCOUNT YOUR EXPERIENCE, OBJECTIVES, FINANCIAL POSITION AND OTHER RELEVANT CIRCUMSTANCES. YOU SHOULD POSSESS ADEQUATE KNOWLEDGE OF THE CALL WARRANTS BEFORE INVESTING.**

### **2.1 No warranty of thorough investigation on XPENG**

We make no warranty to have conducted comprehensive and exhaustive research or investigation on the business operations and prospects of XPENG. Therefore, you should not assume that the issuance of Call Warrants represents a recommendation by us to invest in XPENG Shares.

### **2.2 Credit Risk**

If you purchase our Call Warrants, you should be aware that you will be relying on the creditworthiness of our Company. You must therefore make your own assessment on the credit risk associated with KIBB and our ability to perform our obligations in respect of our Call Warrants. Credit ratings assigned by the rating agency reflect their opinion on our credit risk, which is only one aspect of any investment decision, and ratings are subject to change.

### **2.3 Value of Call Warrants may be affected by inherent risk of XPENG's business**

XPENG is incorporated in the Cayman Islands and primarily operates in China. It is engaged in design, development, manufacturing and sales of electric vehicles. Its primary products are sport utility vehicles and four-door sports sedan. XPENG is also involved in the provision of supercharging stations, after sales maintenance service, ride-hailing service and vehicle leasing service.

XPENG is subject to risks inherent to the abovementioned sectors. You should note that material and adverse impact in the industry in which XPENG operates may affect the performance of XPENG Shares on the HKEX and consequently affect the value of the Call Warrants.

### **2.4 Time decay**

Call Warrants have expiry dates and therefore, a limited life. Call Warrants are generally more valuable when the remaining life of the Call Warrants are longer. After expiry, the Call Warrants will cease to be traded and can no longer be exercised, hence will cease to have any value.

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## **2. RISK FACTORS (Cont'd)**

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### **2.5 Adjustment related risks**

The occurrence of certain events (including a rights issue or bonus issue by XPENG, a subdivision and consolidation of XPENG Shares and a restructuring event of XPENG) may entitle us to adjust the Terms of the Call Warrants. However, we are not obliged to adjust the Terms of the Call Warrants for every event that affects XPENG Shares. Any adjustment or decision not to make any adjustment may adversely affect the value of the Call Warrants.

### **2.6 The Base Prospectus and this Term Sheet are not the sole basis for making an investment decision**

The Base Prospectus and this Term Sheet do not take into account your investment objectives, financial situation or particular needs. Nothing in the Base Prospectus or this Term Sheet should be construed as a recommendation by us or our affiliates to invest in the Call Warrants or XPENG Shares.

### **2.7 Exchange rate risk**

You should note that there may be an exchange rate risk where the Cash Settlement Amount may be converted from a foreign currency into Ringgit Malaysia. The conversion may potentially result in foreign exchange losses if there is any adverse movement in the exchange rate which will be borne by the Warrantheolders.

### **2.8 Compliance with the relevant laws and regulations by XPENG**

You should note that XPENG is subject to full compliance with the relevant laws, rules, regulations, guidelines, requirements or provisions imposed by the relevant authorities during the tenure of the Structured Warrants.

The performance of XPENG Shares on the HKEX may be affected due to failure to comply with the relevant laws and regulations, which may in turn affect the value and/or performance of our Structured Warrants.

### **2.9 Risk related to HKD-RMB Dual Counter Model**

You should note that there is a possibility that XPENG Shares may be traded in both HKD and RMB under the HKD-RMB Dual Counter Model on the HKEX. Should XPENG Shares be traded under the HKD-RMB Dual Counter Model on the HKEX, it will be subject to the following risks in light of the novelty and relatively untested nature of the HKD-RMB Dual Counter Model:

- (i) Our Call Warrants are priced and quoted on the HKD-traded XPENG Shares only. Accordingly, the price of our Call Warrants will only be affected by the price movements of the HKD-traded XPENG Shares;
- (ii) However, factors such as market liquidity, foreign exchange conversion risk, supply and demand in each counter and the exchange rate fluctuation may cause significant deviation between the HKD and RMB traded XPENG Shares. Changes in the trading price of HKD-traded XPENG Shares may adversely affect the price of our Call Warrants; and
- (iii) Other factors including a suspension of Inter-counter Trading of XPENG Shares between the HKD and RMB counter for any reason may also affect the demand and supply of XPENG Shares, as XPENG Shares will only be traded in the respective currency counter on the HKEX (i.e. the HKD-traded XPENG Shares can only be traded in the HKD counter and the RMB-traded XPENG Shares can only be traded in the RMB counter). Hence, it may adversely affect the price of our Call Warrants.

## 2. RISK FACTORS (Cont'd)

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You may refer to [https://www.hkex.com.hk/Services/Trading/Securities/Overview/Trading-Mechanism/HKD-RMB-Dual-Counter-Model?sc\\_lang=en](https://www.hkex.com.hk/Services/Trading/Securities/Overview/Trading-Mechanism/HKD-RMB-Dual-Counter-Model?sc_lang=en) for more details on the HKD-RMB Dual Counter Model.

### 2.10 Risks related to the COVID-19 endemic and possible similar future outbreaks

The ongoing COVID-19 endemic and any possible future outbreaks of disease may have a material and adverse effect on the business operations, financial position and prospects of XPENG, the performance of XPENG Shares and consequently affect the value of the Call Warrants.

Should there be another outbreak of disease that causes disruptions to global and domestic economic activity, KIBB Group's financial position may be adversely impacted. Prolonged and material impact on KIBB Group's financial position may also cause a downward rating in KIBB Group credit rating profile, which could in turn affect the ability to meet our financial commitments as a Structured Warrants Issuer.

KIBB Group has put in place the necessary Standard Operating Procedures ("SOP") for COVID-19 and other possible future outbreaks of disease and fortify the vibrancy of Business Continuity Management ("BCM") of the Group to ensure the preparedness, responsiveness and robustness in managing this event risk. Though there remain significant uncertainties in assessing the severity of the impact from COVID-19 or other disease outbreak, KIBB Group is actively monitoring and evaluating this fluid situation and shall take any additional actions as necessary.

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### 3. SUPPLEMENTAL GENERAL INFORMATION

#### 3.1 Basis of arriving at the issue price

The issue price of the Call Warrants of RM0.150 was based on the Exercise Ratio and the warrant pricing model which takes into account the Exercise Price of the Call Warrants, volatility of XPENG Shares, tenure of the Call Warrants, expected dividend yield of XPENG Shares and interest rates.

#### 3.2 Details on use of gross proceeds

We will use the indicative total gross proceeds arising from the Offer of up to RM5.25 million, based on the issue price of RM0.150, in the following manner:-

	<b>Note</b>	<b>RM</b>
Working capital	(i)	5,000,000
Estimated expenses	(ii)	250,000
<b>Total</b>		<b>5,250,000</b>

**Notes:**

- (i) *This amount will be utilised for our general working capital purposes during the tenure of the Call Warrants.*
- (ii) *The estimated expenses include but not limited to professional fees, fees to authorities, selling fees and printing fees which will be used as and when the expenses are incurred.*
- (iii) *The financial impact of the Offer on our earnings depends on certain factors including, but not limited to, the performance of XPENG Shares vis-à-vis the market as well as the costs relating to risk management i.e. hedging and its associated costs.*

#### 3.3 Break-even analysis

Warrantheolders may calculate the break-even level of their investments in the Call Warrants as follows:

$$\text{Break-even Level} = \frac{\text{Exercise Price} + \frac{[(\text{Purchase Cost}^{(i)} \times \text{Exercise Ratio}) + \text{Exercise Expenses}^{(ii)}]}{\text{Settlement Exchange Rate}}}{1}$$

**Notes:**

- (i) *This is the amount a Warrantheolder pays for every unit of Call Warrant in the primary or secondary market, including where relevant, transaction costs such as brokerage fees, clearing fees and stamp duty.*
- (ii) *The Exercise Expenses will be borne by KIBB unless affected by the occurrence of a settlement disruption event.*

Warrantheolders will obtain positive gain only if the price of XPENG Shares exceeds the break-even level upon exercise of the Call Warrants.

### **3. SUPPLEMENTAL GENERAL INFORMATION (Cont'd)**

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#### **3.4 Further Issue**

The Deed Poll allows KIBB to create and issue further Structured Warrants in respect of the same series of Structured Warrants pursuant to the Base Prospectus (“**Further Issue**”) without the consent or sanction of the existing Warranholders. The Further Issue will form part of the existing Structured Warrants in issue (“**Existing Issue**”).

For the purpose of facilitating Market Making, KIBB may apply for a Further Issue in respect of the Structured Warrants subject to the following conditions:

- (i) the Further Issue is for the purpose of facilitating Market Making;
- (ii) the terms and conditions of the Existing Issue either permit the Further Issue or have been properly amended to give us the right to issue and list one or more Further Issues;
- (iii) the terms and conditions of the Further Issue and the Existing Issue must be identical except for the size and tenure of the issue; and
- (iv) the Issuer holds not more than 50% of the Existing Issue at the time of application for the Further Issue.

#### **3.5 Liquidity provision**

We will be acting as the liquidity provider for the trading of the Call Warrants on Bursa Securities.

As an Issuer, it is our business policy to stand by our products by providing liquidity. As stipulated by the Bursa Securities, we will maintain a minimum market presence of 80% of trading hours on each day that Bursa Securities is open for trading and a maximum spread between bid and offer prices of ten (10) bids.

The process of providing liquidity involves maintaining bid and offer prices on the trading system of Bursa Securities on each Market Day, over the life of the Call Warrants. Although we endeavour to provide liquidity for the Call Warrants on Bursa Securities, the level of liquidity will depend on competitive forces and the price at which the Call Warrants will trade on Bursa Securities upon or subsequent to its listing. Besides the supply and demand for the Call Warrants in the secondary market, there are other factors affecting the price of the Call Warrants such as, without limitation, the underlying unit price, intrinsic value, dividend expectations, expected volatility, prevailing interest rates and the time left to the expiry of the Call Warrants.

As the liquidity provider, we would need to maintain a certain number of Call Warrants as inventory for the purposes of liquidity provision during the tenure of the Call Warrants. The minimum quantity of Call Warrants for which liquidity will be provided is fifty (50) board lots (5,000 units of Call Warrants). We may during the tenure of the Base Prospectus issue additional Call Warrants in a particular series subject to the approval of Bursa Securities.

However, you should note that there would be circumstances under which we are unable and could not be obliged to provide liquidity, due to reasons beyond our control. Such circumstances are set out in Section 5.2 of the Base Prospectus.

You may obtain bid/offer prices for the Call Warrants (in respect of prices that appear on the trading system of Bursa Securities, and/or in respect of direct business transactions) from us at the following contact details:-

KIBB  
Equity Derivatives  
Telephone no: 03-2172 2615



### 3. SUPPLEMENTAL GENERAL INFORMATION (Cont'd)

#### 3.6 Information on XPENG or XPENG Shares, Bursa Securities and HKEX

Information on XPENG or XPENG Shares, Bursa Securities and HKEX may be obtained from the following sources:-

- (i) XPENG's website at [https://ir.xiaopeng.com](https://ir.xiaopeng.com;);
- (ii) Bursa Securities' website at [www.bursamalaysia.com](http://www.bursamalaysia.com); and
- (iii) HKEX's website at [www.hkex.com.hk](http://www.hkex.com.hk)

Below are some market statistics on XPENG Shares:

- The quarterly highest and lowest closing prices/levels of XPENG Shares and the composite index of HKEX for the past three (3) years and the current year up to the LPD (or since the XPENG Shares were listed on HKEX, whichever is more recent):

##### XPENG Shares

Quarter		Low (HKD)	High (HKD)
Start Date	End Date		
1-Jul-21	30-Sep-21	135.00	173.80
1-Oct-21	31-Dec-21	134.50	218.00
1-Jan-22	31-Mar-22	73.65	197.20
1-Apr-22	30-Jun-22	78.60	138.00
1-Jul-22	30-Sep-22	46.00	125.00
1-Oct-22	31-Dec-22	25.40	49.30
1-Jan-23	31-Mar-23	30.95	44.40
1-Apr-23	30-Jun-23	30.40	50.00
1-Jul-23	11-Aug-23	53.40	86.75

(Source: Bloomberg; quarter refers to a year's standard calendar quarter)

##### The Hang Seng Composite Index

Quarter		Low	High
Start Date	End Date		
1-Jan-20	31-Mar-20	2,954.16	3,979.54
1-Apr-20	30-Jun-20	3,192.63	3,631.11
1-Jul-20	30-Sep-20	3,635.17	3,941.48
1-Oct-20	31-Dec-20	3,735.96	4,294.66
1-Jan-21	31-Mar-21	4,329.86	5,040.82
1-Apr-21	30-Jun-21	4,327.21	4,628.59
1-Jul-21	30-Sep-21	3,761.62	4,428.18
1-Oct-21	31-Dec-21	3,516.91	4,027.40
1-Jan-22	31-Mar-22	2,769.93	3,818.58
1-Apr-22	30-Jun-22	2,932.71	3,403.03
1-Jul-22	30-Sep-22	2,554.68	3,298.45
1-Oct-22	31-Dec-22	2,194.36	3,001.77
1-Jan-23	31-Mar-23	2,884.60	3,420.46
1-Apr-23	30-Jun-23	2,738.01	3,137.80
1-Jul-23	11-Aug-23	2,760.06	3,016.44

(Source: Bloomberg; quarter refers to a year's standard calendar quarter)

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### 3. SUPPLEMENTAL GENERAL INFORMATION (Cont'd)

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- Below are the XPENG's Closing Price and daily VWAP for the past five (5) days preceding the Price-Fixing Date:

Date	Closing Price (HKD)	VWAP (HKD)
4 August 2023	74.95	74.4526
7 August 2023	74.65	73.9560
8 August 2023	71.70	72.4254
9 August 2023	69.10	69.2030
10 August 2023	67.90	67.0792

(Source: Bloomberg)

- The quarterly highest and lowest market prices, market capitalisation, price-earnings and dividend yield for XPENG can be obtained from the HKEX's website through [https://www.hkex.com.hk/Market-Data/Securities-Prices/Equities/Equities-Quote?sym=9868&sc\\_lang=en](https://www.hkex.com.hk/Market-Data/Securities-Prices/Equities/Equities-Quote?sym=9868&sc_lang=en)

Please note, however, the information contained in the above websites does not form part of this Term Sheet and the Base Prospectus.

#### 3.7 Agreement, arrangement and understanding

As at the LPD, there are no agreements, arrangements or understanding that are in place between us, KIBB and our subsidiaries and associated companies, and any substantial shareholders of XPENG in relation to the Call Warrants or which will have an effect on the issuance of the Call Warrants.

#### 3.8 Consent

The Warrant Registrar has given and has not subsequently withdrawn its written consent to the inclusion in this Term Sheet of its name in the form and context in which its name appears.

#### 3.9 Documents for inspection

Copies of the following documents may be inspected at our registered office during our office hours for a period of twelve (12) months from the date of the Base Prospectus:-

- (i) Base Prospectus;
- (ii) Our Constitution;
- (iii) Deed Poll dated 18 May 2023;
- (iv) Warrant Agency Agreement dated 19 May 2022;
- (v) Our audited financial statements for the past three (3) financial years ended 31 December 2020 to 2022 and the unaudited consolidated financial statements for the three (3)-months financial period ended 31 March 2023; and
- (vi) The letter of consent referred to in Section 3.8 of this Term Sheet.

**3. SUPPLEMENTAL GENERAL INFORMATION (Cont'd)**

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**3.10 Responsibility statements**

Our Directors have seen and approved this Term Sheet. Our Directors collectively and individually accept full responsibility for the accuracy of the information contained in this Term Sheet and confirm having made all reasonable enquiries, and to the best of their knowledge and belief, there is no false or misleading statement or other facts the omission of which would make any statement in this Term Sheet false or misleading.

We acknowledge that, based on all available information, and to the best of our knowledge and belief, the Base Prospectus and this Term Sheet constitute a full and true disclosure of all material facts concerning the offering of the Call Warrants.

Notwithstanding the foregoing, our Directors do not accept responsibility for the contents of information on XPENG or XPENG Shares, save for the fact that the information is an accurate extract or summary of relevant publicly released information.

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